



RITTENHOUSE BUILDERS

Build On Our Reputation

ARCHITECT'S PARTNER PROGRAM

Rittenhouse Builders works closely with many of the architects in our region. We have found over the past few years that its important to have a clear understanding of the expectations between us and our partners. Rittenhouse Builders created the Architect's Partner Program to extend the relationship beyond the informal into something effective in helping us both grow our businesses.

❑ Client/Architect Gift Program

It's the lead carpenter's responsibility to pull together the best team and develop a detailed understanding of your project's requirements and your personal expectations.

❑ Regular Project Review Meetings

The team at Rittenhouse Builders schedules regular breakfast meetings with our Architect Partners. The purpose of these meetings is to stay updated on new projects that might require joint proposals, share leads, discuss joint projects, and review any issues that facilitate a more productive partnership. These meetings typically last about 45 minutes and can be pre planned or handled on an ad hoc basis.

❑ Lead Referrals

Rittenhouse Builders will provide qualified leads to our Architect Partners. These leads will be managed by Rittenhouse Builders and distributed only to those partners who continue to meet the high level of quality work and client satisfaction.

❑ Joint marketing programs

Rittenhouse Builders provides Architect Partners the opportunity to participate in joint marketing programs throughout the year. These opportunities provide additional exposure and extended new business development efforts via the Rittenhouse Builders marketing programs. There may be expenses associated with participation.

❑ Project Review Services

To effectively help our clients with their project and accurately provide them with a comprehensive proposal, Rittenhouse Builders offer our clients Project Review Services. As part of our Architects Partner Program will provide the same level of service to your clients. This service is an important first step in our process.

Rittenhouse Builders Project Review

Services includes:

- A personal visit to a client's home by a lead project manager
- A thorough review and discussion of their project
- A complete review and presentation of options for their project
- An outline of the steps required to get the project started
- A complete written scope of work
- A detailed proposal for their project

This service typically costs \$250, but we provided it free of charge to an architect's client in our program.

Visit our website at
www.rittenhousebuilders.com

